

LANDLORDS

Strategic asset optimisation

OP



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DELIVERING RESULTS

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Designing value into building assets

INTRODUCTION

Transforming commercial assets into premium destinations

At OP, we don't just refurbish buildings - we strategically reposition assets. Our proven expertise transforms underperforming commercial properties into high-demand destinations that command premium rents.

Our success stems from a deep understanding of what drives value in today's competitive real estate market. We recognise that tenant expectations have evolved dramatically - while basic amenities like bike racks were once sufficient, today's occupiers demand collaborative spaces, business lounges, wellness facilities, and memorable features that differentiate your building.

Rather than applying cookie-cutter solutions, we develop distinctive building identities that stand out in competitive markets. From the first meeting, we work with you to understand your investment objectives - whether maximising return on asset sale or creating sustainable long-term value. Our iterative budgeting approach means you'll know costs from day one, with no surprises when final specifications are presented.



Our comprehensive solutions address today's landlord challenges - from EPC certification compliance to minimising vacancy periods through our Ready to Lease strategies. By creating move-in ready environments where costs can be incorporated into lease terms, we help you increase per-square-foot rates while offering tenants immediate occupancy.

“Successful landlords don't just renovate buildings - they strategically reposition assets.”

This document showcases OP's methodology, experience, design expertise, and our unique advantage in understanding all commercial property stakeholders - whether landlord, agent, or tenant to deliver you measurable returns: buildings that lease upon completion, command higher rates, and ultimately sell for more.

Ready to transform your building?

STEPHEN PARSONS
Group Managing Director, OP

A handwritten signature in black ink, appearing to read 'S. Parsons'.



A modern office interior with a high ceiling featuring exposed metal ductwork and industrial-style pendant lights. The space includes a lounge area with white armchairs and a coffee table, and a meeting area with a white table and blue chairs. A glass-walled room is visible in the background.

**Delivering
results**

Commercial asset optimisation

We deliver tailored solutions that transform underperforming assets into sought-after commercial spaces commanding premium rates. Our multi-perspective expertise helps create distinctive building identities that stand out in competitive markets.



→ STRATEGIC REPOSITIONING

We identify untapped potential in your building, converting underutilised spaces into standout features that become key letting advantages.



→ INVESTMENT-ALIGNED TRANSFORMATION

We align every workplace design decision with your financial objectives, whether maximising return on an asset sale or creating sustainable long-term value.



→ READY TO LEASE SOLUTIONS

We create move-in ready environments where costs can be incorporated into lease terms, allowing you to increase per-square-foot rates while offering tenants immediate occupancy.



→ TENANT-FOCUSED AMENITIES

We create the collaborative spaces, business lounges, wellness facilities, and memorable features that today's occupiers demand—transforming ordinary buildings into destinations.



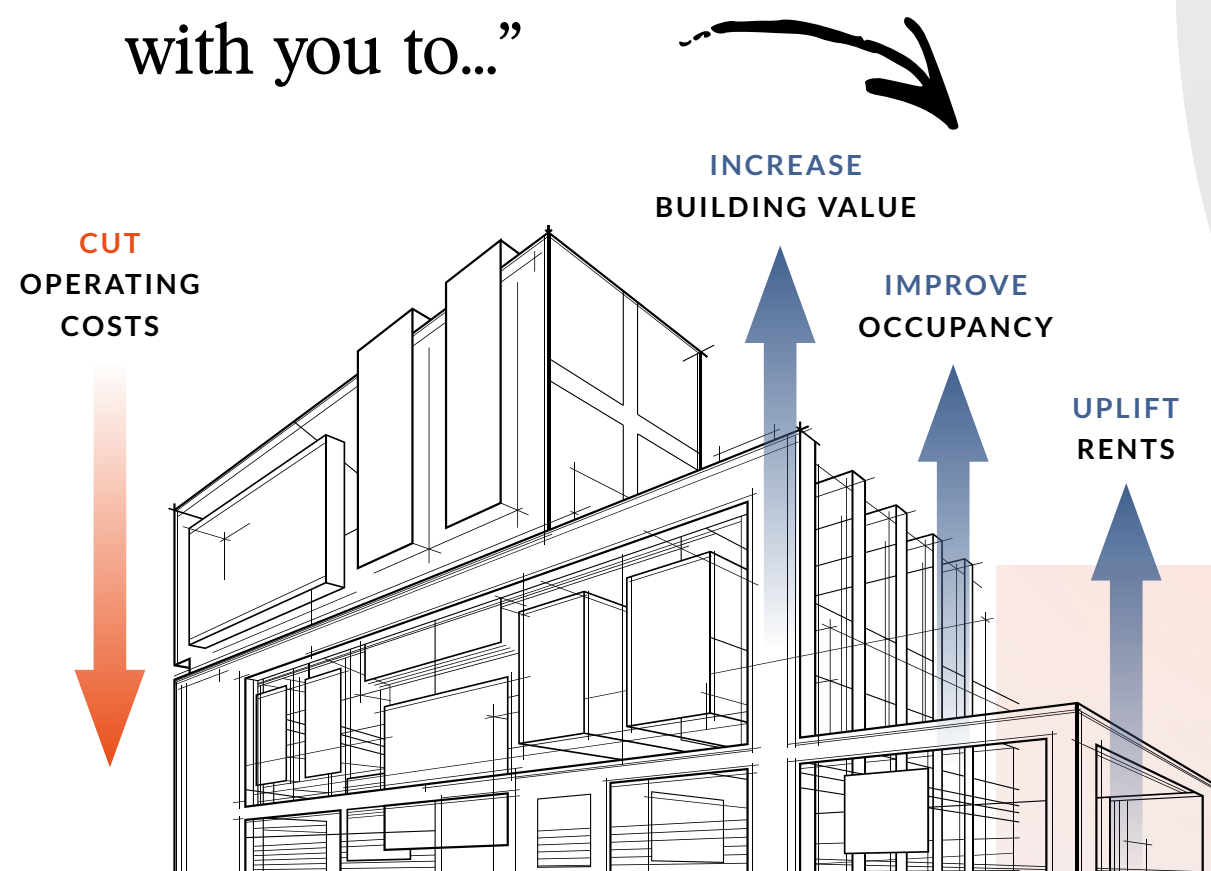
OUR METHODOLOGY

Our unique approach

Our proven methodology gives you greater confidence and clarity. With one integrated team communicating and collaborating, you avoid project delays, cost over-runs and numerous management headaches.

Rather than applying cookie-cutter solutions across different properties, we recognise that every building has its unique potential and challenges.

“Our team works with you to...”



1. UNDERSTAND

your asset position in the marketplace.



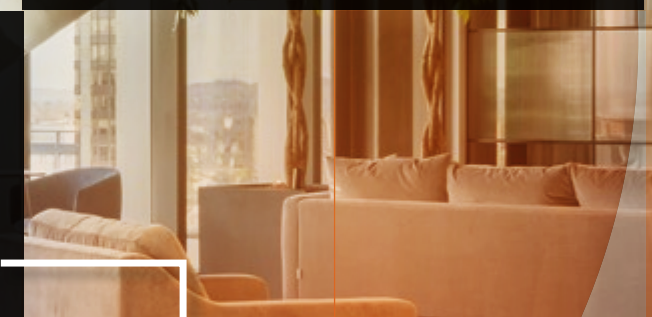
2. DEVELOP

a distinctive concept that makes your building memorable.



3. IDENTIFY

creative opportunities that add significant tenant value.



4. IMPLEMENT

refurbishments that command higher rents and lettings.



LANDLORDS

Your trusted property partner

Our success stems from a deep understanding of what drives value in today's competitive real estate market.

Tenant expectations have evolved - basic amenities like bike racks and showers were once sufficient, now tenants seek:

Bookable and non-bookable meeting spaces

Business lounges and collaborative areas

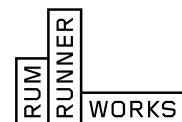
On-site cafés and food services

Wellness facilities including gyms

Unique, memorable features that differentiate your building



THE CUBE



WILSON'S
CORNER

THE WOODS



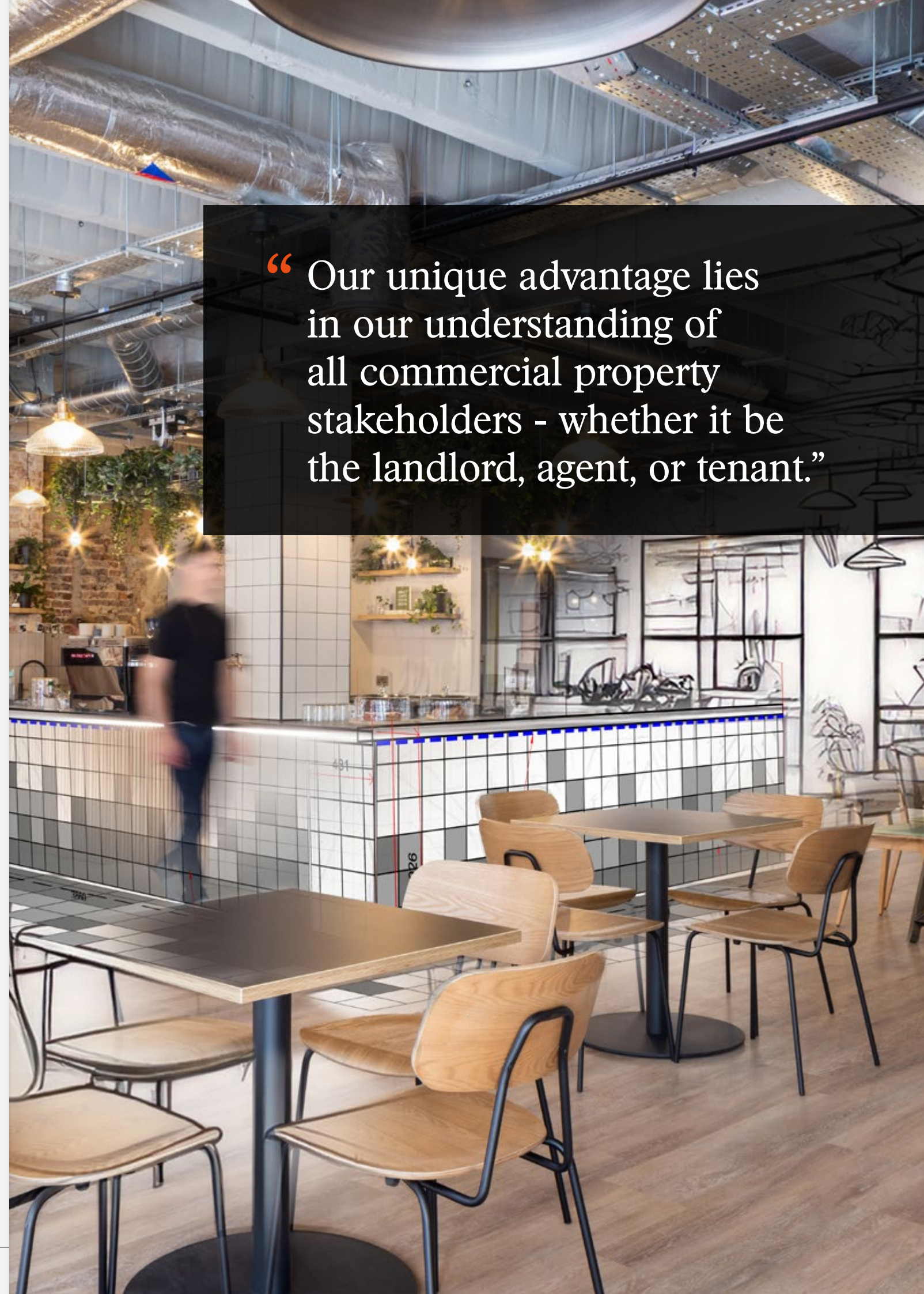
ELEVEN
BRINDLEYPLACE

KEYPOINT

ergo.

FIDUM

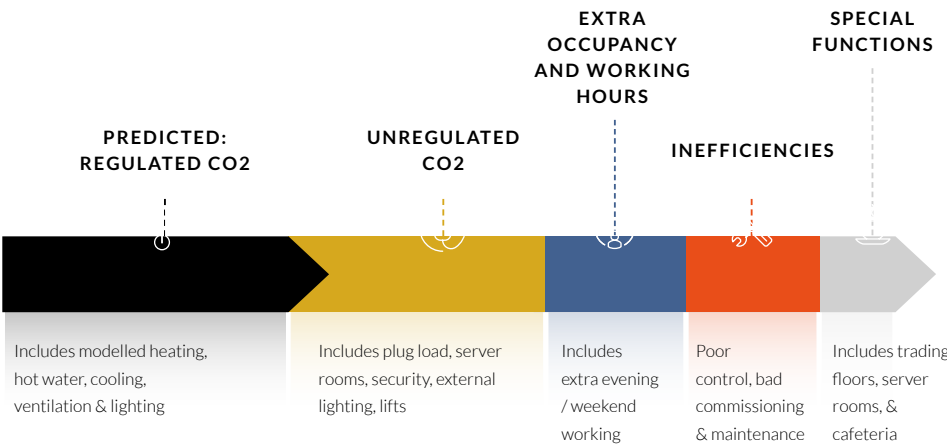
“Our unique advantage lies in our understanding of all commercial property stakeholders - whether it be the landlord, agent, or tenant.”



The essentials - building EPC

An EPC (Energy Performance Certificate) is a document that assesses the energy efficiency of a building and provides it with a rating, ranging from A (most efficient) to G (least efficient).

When undertaking an office fit out, obtaining an EPC certificate is crucial as it helps businesses understand the energy performance of their office space and identifies opportunities for improvement. It is assessed using the UK government approved methodology SAP (Standard assessment procedure). This certification provides an objective evaluation of the building's regulated energy consumption, insulation, lighting, and heating systems, among other factors. Under UK government regulations every existing building must have an energy performance of "C" by 2028, and "B" or better by 2030.

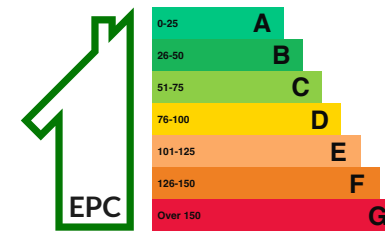


STEP 1
Survey by an EA

STEP 2
Government modelling software & procedures

STEP 3
EPC Register

STEP 4
Certification



The EPC rating provides an energy efficiency rating for a building based on the characteristics of the building itself and its services

KEY DESIGN CONSIDERATIONS

Install occupancy sensors or motion detectors

Energy-efficient HVAC equipment with high SEER or COP ratings

Insulation in walls, roofs, and floors to prevent heat loss or gain.

Renewable energy sources like solar panels on the office building.

Install low-flow faucets and toilets to reduce water consumption.

Install smart meters or energy management systems

KEY FACTS

Established in 2007, England & Wales

Department for Business, Energy & Industrial Strategy

Cumulative number of EPCs issued has surpassed **25 million**

ASSESSMENT CRITERIA

Type of building

Material used to build the property

Age of the building

Wall insulation

Habitable rooms

Roof construction & insulation

Extensions & rooms in the roof

Chimneys & open flues

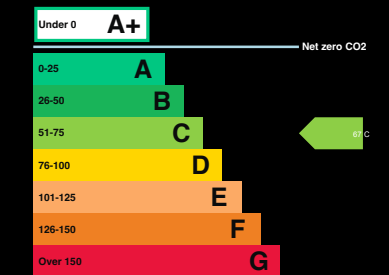
Dimensions of the building & the number of floors

Heating systems & type of fuel used

Amount & type of glazing

GRADING

Standard Assessment Procedure (SAP) points grading:



Building emission rate (BER):
kgCO2/m2 per year

ESG BENEFITS

Achieve 'C Rating' by 2025

Higher staff productivity

Achieve 'B Rating' by 2030

Work towards Net Zero ambitions

Better energy performance for the building

Create holistic & sustainable life cycle for building

TIME TO CERTIFY
1 - 4 weeks

VALID FOR
10 years

AVERAGE COST
Varies



Case studies

AEGON ASSET MANAGEMENT

Fountain Precinct

SHEFFIELD

Sector
Property

Size
50,000 sq ft

Duration
32 weeks

Type
CAT A & CAT A Plus

Aegon decided to completely reposition the Fountain Precinct building to make it stand out from the norm. OP have designed and delivered a variety of different spaces within the building.



Approx rent increase
of £3 per sq ft



Flexible CAT A
Space



Additional retail
space created



ERGO REAL ESTATE

Great Charles Street

BIRMINGHAM

Sector

Property

Size

67,000 sq ft

Duration

26 weeks

Type

CAT A & CAT A Plus

Each building is 33,000 sq ft over 9 floors which were completely refurbished in 2021 with new exposed services and a roof garden.



Roof terrace providing bookable entertaining and meeting space



WELL Principles applied throughout the fitout



Improvements resulting from Covid-19 including fabrics and finishes, ultra violet lights and touchless coffee machines



AEGON ASSET MANAGEMENT

Keypoint

SLOUGH

Sector

Property

Size

30,000 sq ft

Duration

21 weeks

Type

CAT A

Aegon recently purchased Keypoint in Slough, a central core office building located in close proximity to Slough train station, and in an area where infrastructure is being heavily invested in.



Building rebrand
and marketing



Coworking space
including bookable
meeting rooms



Roof terrace providing
an uplift in lettable
value to the floor



FI REM

Lynchwood Park

PETERBOROUGH

Sector

Landlord

Size

37,000 sq ft

Duration

24 weeks

Type

CAT A

Lynchwood Park is a mature, 350,000 sq ft business campus surrounded by landscaped grounds. Our design and delivery of 37,000 sq ft of CAT A office space has optimised the building asset and maximised the use of space within it.



New energy efficient mechanical systems to open plan offices



Remodelled reception providing grandeur at the point of entry,



New restaurant for use by tenants in former redundant space



PICTON PROPERTY INCOME LIMITED

Rum Runner

BIRMINGHAM

Sector
Property

Size
20,000 sq ft

Duration
23 weeks

Type
CAT A & CAT A Plus

Picton Capital commissioned OP to comprehensively design, refurbish and reconfigure a 20k sq ft building in Birmingham city centre adjacent to a canal.



Listed building



Full strip out, full building design including structural and building services, building fabric repairs and upgrades



Proposed increase in lettable value



AEGON ASSET MANAGEMENT

Summer Row, Lock 14

BIRMINGHAM

Sector

Property

Size

25,000 sq ft

Duration

20 weeks

Type

CAT A & CAT B

Aegon have owned several linked buildings for the last 5 years in Summer Row, Birmingham. The buildings have had various uses over that time including Night Clubs, bars, restaurants and offices.



Proposed increase in
lettable value



Building exterior
remodelling - increasing
curb side presence and user
experience



Improved connectivity
and end user experience
through the building



FI REAL ESTATE MANAGEMENT

The Woods

WARWICK

Sector
Office

Size
70,000 sq ft

Duration
16 weeks

Type
CAT A & CAT B

FIREM wanted to transform the site into a CAT A development, providing employees with a fresh & invigorating place to work & a great opportunity for any business to upgrade their HQ to an illustrious location.



Collaborative working areas, coworking places and a high-end reception and bistro cafe.



Flagship CAT A two-storey office space, where 70% of the building was let before the project was even completed



Proposed increase in lettable value



FIDUM

The Cube

BIRMINGHAM

Sector
Land Refurbishment

Size
23,000 sq ft

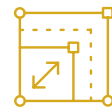
Duration
14 weeks

Type
CAT A

The Cube Offices has successfully rebranded and repositioned 23,000 sq ft of office space within one of Birmingham's most iconic buildings



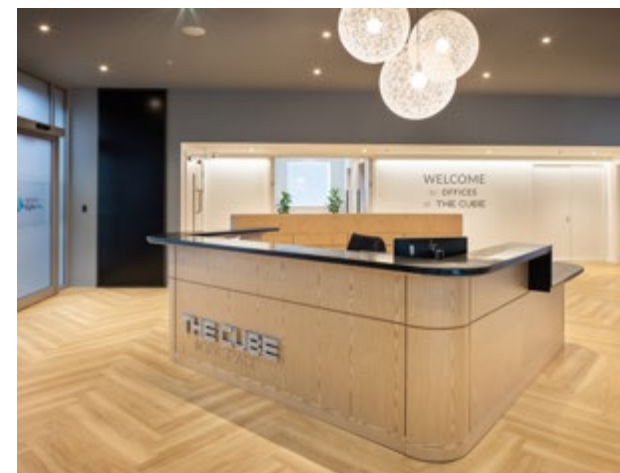
Remodelled reception providing grandeur at the point of entry



New restaurant for use by tenants in former redundant space



New energy efficient mechanical systems to open plan offices



ERGO

Wilsons Corner

LONDON

Sector
Landlord

Size
13,000 sq ft

Duration
30 weeks

Type
CAT A & CAT B

Our complete refurbishment of the building has created Wilson's Corner, 13,000 sq ft of modern, flexible CAT A office space, comprising six storeys plus ground floor and basement levels, with CAT A plus facilities on the 4th floor.



New roof terrace added
in redundant area



CAT A Plus to 1 floor



Toilets moved into
common areas
increasing nett lettable
space





About us

FURTHER INFORMATION

We empower & transform spaces

OP is a design firm with integrated project delivery capabilities. We prioritise listening to our clients and working closely with them through a transparent and collaborative process. With a forward-thinking vision and expert craftsmanship, we reimagine workspaces and deliver flawless office fit-outs.



DESIGN



BUILD



FIT-OUT



FURNITURE



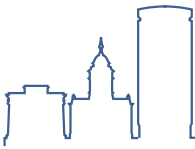
REFURBISHMENT



WORKPLACE
DISCOVERY

4

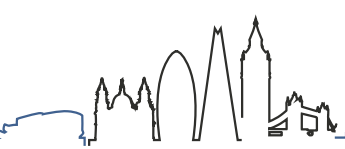
OFFICE
LOCATIONS



Birmingham

55

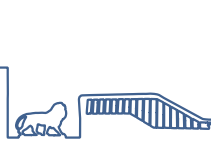
EMPLOYEES



London

6.2

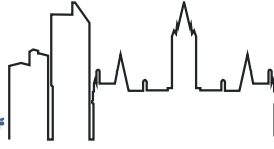
YEARS AVERAGE
LENGTH OF SERVICE



Reading

57

ENPS SCORE



Manchester

Zero

RIDDOR INCIDENTS
ON SITE FOR 2024

95%

SITE SAFETY RATING -
INDEPENDENTLY VERIFIED

Over
£500,000

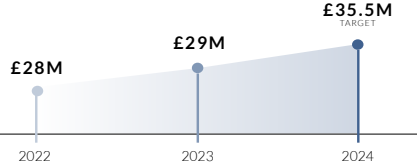
RAISED FOR OVER 100+ CAUSES
IN THE PAST 10 YEARS



1988

YEAR FOUNDED BY A
FATHER AND SON TEAM

GROUP TURNOVER



88%

CUSTOMER
SATISFACTION RATING

1,208+

COMPLETED PROJECTS

485+

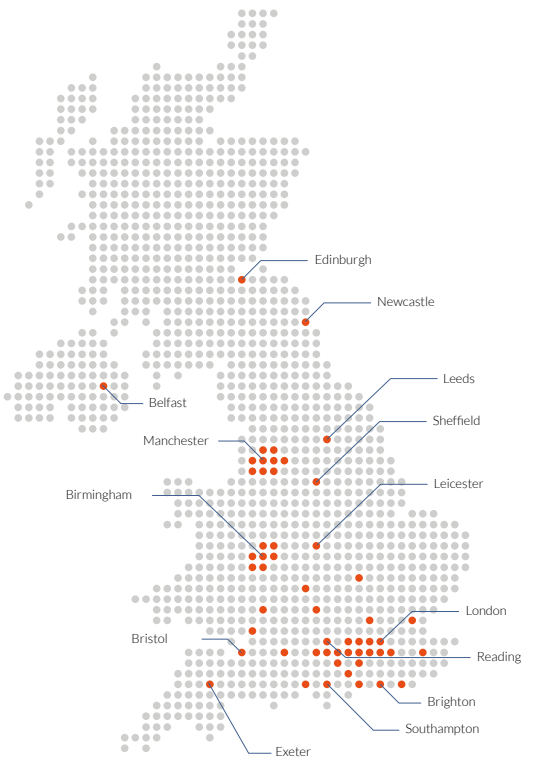
AMAZING CLIENTS

82+

UK CITY'S COVERED

57%

REPEAT CUSTOMERS
IN 2024



Award
winning



CATEGORY
FINALIST

the
business
magazine
Thames Valley
Property Awards
FINALIST

mixology23
finalist

70%

OF OUR WASTE IS RECYCLED



984.15 tCO2e

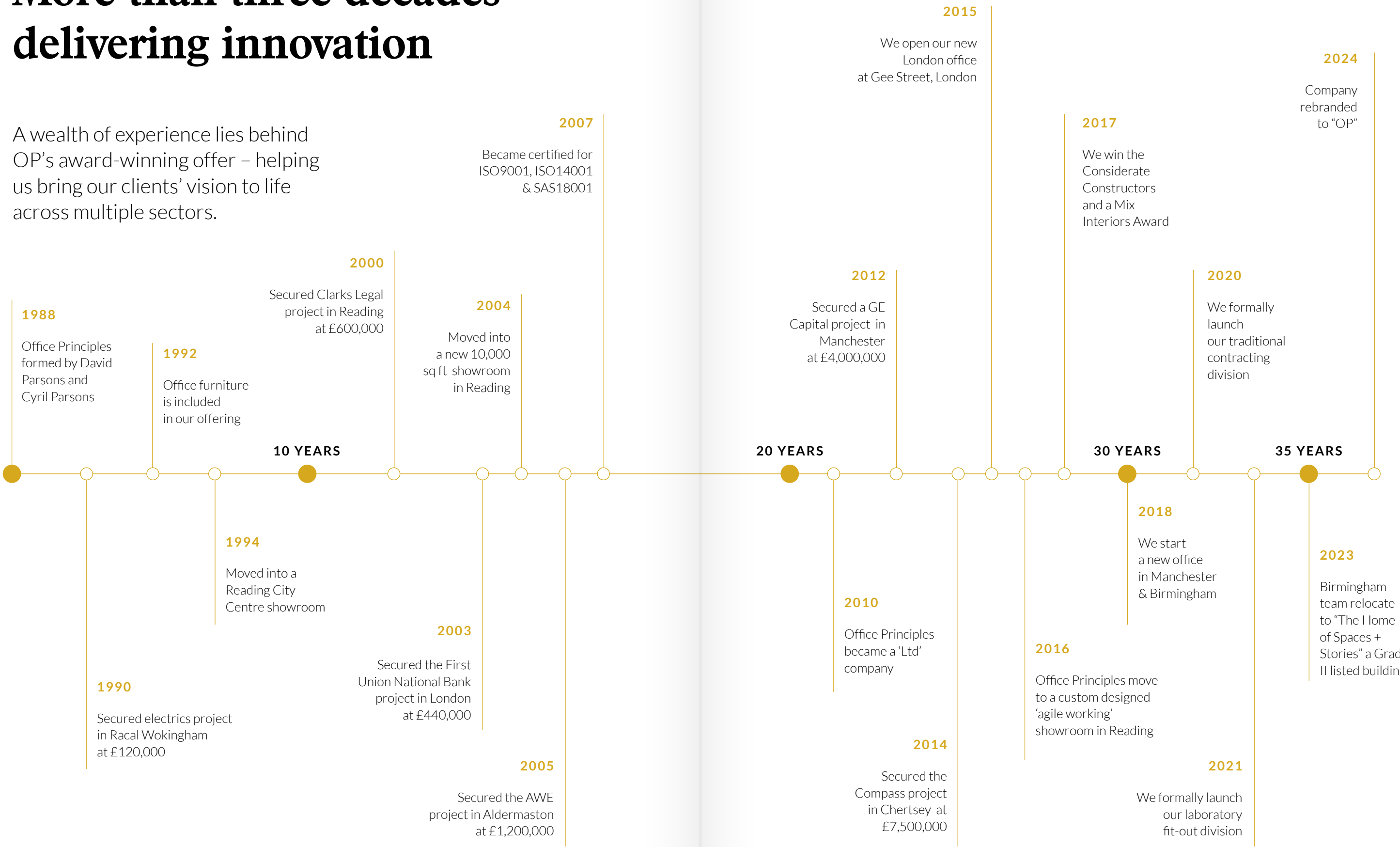
EMISSIONS OFFSET IN 2023 AND
CARBON NEUTRAL SINCE 2022



OUR STORY

More than three decades delivering innovation

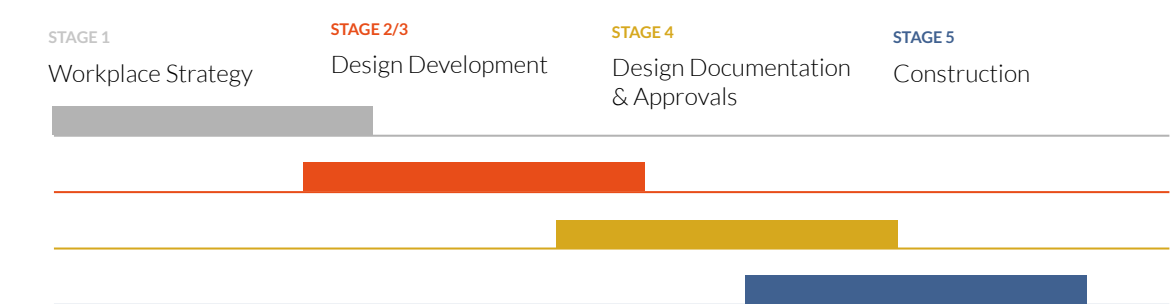
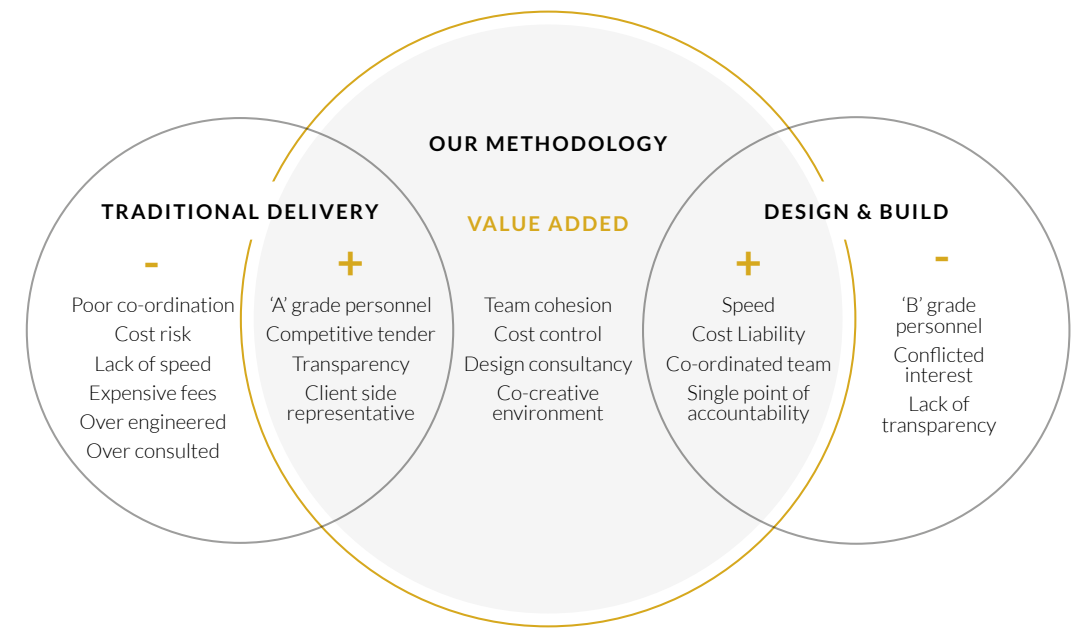
A wealth of experience lies behind OP's award-winning offer – helping us bring our clients' vision to life across multiple sectors.



OUR PEOPLE

We pair imagination & pragmatism to transform vision into reality

Positivity. Productivity. High performance.
Our teams design workspaces that enable your people to be at their very best. We're always looking beyond the conventional – and questioning what's possible. And, as the world of work evolves, we collaborate with clients to overcome challenges and make the most of tomorrow's opportunities.





**Further
information**

CORPORATE INFORMATION

All the essentials

Registered Name
Office Principles Ltd

Registered Office
6 Bennet Road, Reading, RG2 0QX

Company Number
09046931

VAT
GB 491 7679 92

Year of Formation
1988 (advanced to LLP in 2014)

Contact Details
0118 9759750
info@officeprinciples.com
www.officeprinciples.com

Health and Safety Advisors

Havio
Davis House
4th Floor, High Street
Croydon, London
CR0 1QQ

Jack Rumbol
Managing Director
T: 0333 577 0248
E: info@havio.com

Accountants

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Lynton House
7 - 12 Tavistock Square
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WC1H 9LT

Mark Lane
Partner
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E: mark.lane@lmwca.co.uk

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Victoria House
50 - 58 Victoria Road
Farnborough
Hampshire
GU14 7PG

Simon Massey
Manager
T: 01252 541 244
E: farnborough@menzies.co.uk

Legal & Contract Advisors

ADR Ltd
The Hollies
Barrow Hill Road
Copythorne
Southampton
Hampshire

Mark Atherton
Principal Director
T: 07599 007 568
E: adrLtd@adrconsultants.co.uk

FINANCE

Enough words: here are some numbers

Legal

Office Principles commenced trading during May 1988. In May 2014, Office Principles changed from a Ltd partnership to a private Ltd company. Office Principles Ltd is now an individual private Ltd company incorporated and domiciled in the UK. In 2019 the company has grown to include Office Principles North Ltd.

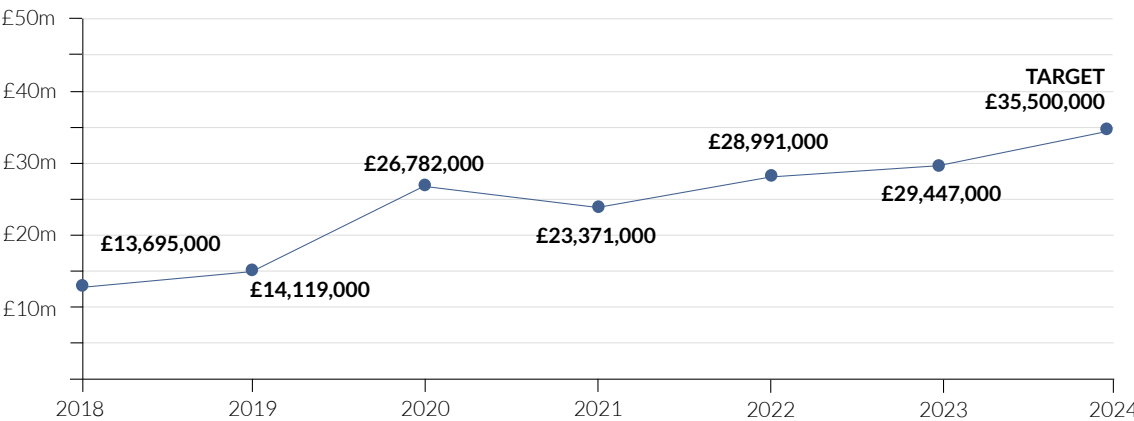
Credit Rating

We have a fantastic credit rating which has been independently verified by Dun & Bradstreet.

D-U-N-S Number: 22-014-3985
D-U-N-S Rating: 1A

Company
Registration Number: 09046931
Registered Address: 6 Bennet Road, Reading, RG2 0QN

Group Revenue



Group Profit & Loss	2019	2020	2021	2022	2023
Revenue	£14,119,000	£26,782,000	£23,371,000	£28,991,000	£29,535,000
Cost of Sales	-£9,679,000	-£19,541,000	-£17,983,000	-£21,133,000	-£22,851,000
Gross Profit	£4,440,000	£7,241,000	£5,388,000	£7,858,000	£6,683,000
Administrative Expenses	-£3,449,000	-£4,242,000	-£5,048,000	-£6,022,000	-£5,574,000
Operating Profit	£990,000	£3,045,000	£348,000	£1,836,000	£1,109,000
Bank Interest Receivable	-£32,000	-£30,000	-£35,000	£12,000	£115,000
Other income	£0	£46,000	£12,000	£0	£0
Profit for the Financial Year	£958,000	£3,062,000	£325,000	£1,847,000	£1,224,000

CONDUCT AND INSURANCE

We're prepared for everything & anything

Employers Liability

Insurer: Aviva Insurance Ltd.
Expiry Date: 31 December 2025
Policy Number: 100694112CSI
Indemnity Limit: £20 million

Products Liability

Insurer: Aviva Insurance Ltd.
Expiry Date: 31 December 2025
Policy Number: 100694112CSI
Indemnity Limit: £10 million

Professional Indemnity

Insurer: Tokio Marine HCC
Expiry Date: 31 December 2025
Policy Number: PI201880477
Indemnity Limit: £10 million

Public Liability

Insurer: Aviva Insurance Ltd.
Expiry Date: 31 December 2025
Policy Number: 100694112CSI
Indemnity Limit: £10 million

Contractors All Risk

Insurer: Aviva Insurance Ltd.
Expiry Date: 31 December 2025
Policy Number: 100694112CSI
Indemnity Limit: £10 million

Excess Public/Products Liability

Insurer: AIG UK Ltd
Expiry Date: 31 December 2025
Policy Number: 0032031390
Indemnity Limit: £10 million

Additional Public and Products liability cover up to £100 million is available through our parent company if required

ACCREDITATIONS

We meet the highest standards



Cert No. 6419

ISO 9001

OP quality control policy is the backbone of the company's success, which includes the manner in which our projects are managed and run, through to the implementation and commitment to a well delivered project.



Cert No. 6419

ISO 14001

As an ISO14001 accredited company, we know we have a responsibility to the environment so we actively encourage our clients to consider the environmental performance of their office fitout.



Cert No. 6419

ISO 45001

Having a deep understanding of health and safety, we employ independent health and safety consultants to vet every project we're involved in.



CHAS

We are currently accredited to CHAS (The Contractors Health and Safety Assessment Scheme).



SafeContractor

Safe Contractor is the fastest growing health and safety accreditation scheme in the UK, with more than 200 major clients and over 180,000 contractor members.



Constructionline

Constructionline standards are high – OP are pre-qualified to the official government pre-qualified standard.



PAS 2060

We have carbon offset for our Scope 1 and 2 emissions in-line with the PAS 2060, British Standards Institution certification.

GOVERNANCE

Construction, health & safety

OP employ Havio to provide competent health and safety advice. Havio are a multi-disciplined Health and Safety Consultancy set up in 2009. They work in partnership with their clients to provide sensible, objective, practical advice and support at all times.

Havio conducts our site inspections for projects that require F10 notifications. These reports are dispatched to the Managing Director, Operations Director, and Compliance Manager. The Compliance Manager meticulously assesses each report, promptly addressing any highlighted areas of concern.



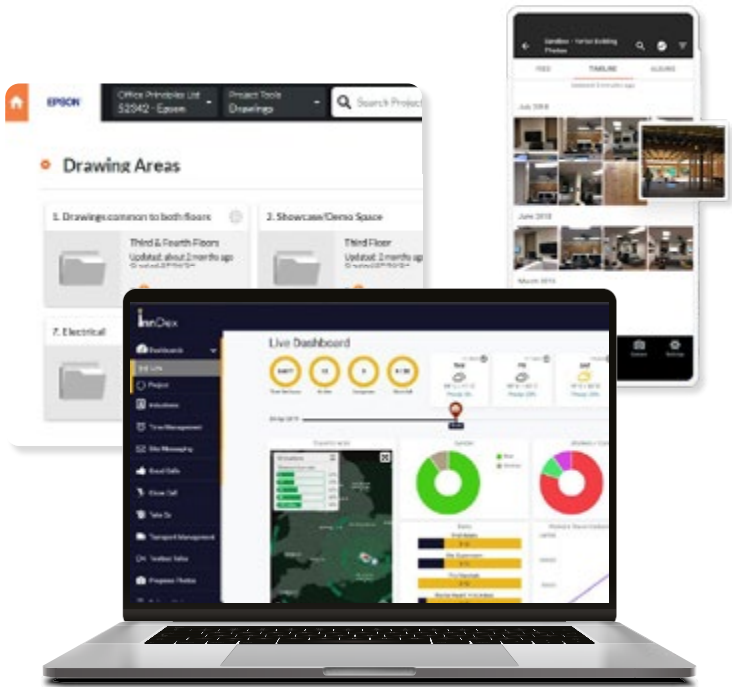
Zero RIDDOR INCIDENTS
ON SITE FOR 2024

This outstanding RIDDOR (Reporting of Incidents, Diseases and Dangerous Occurrences Regulations) safety record is a testament to the rigorous protocols and proactive management by our dedicated safety teams.



InnDex PROCORE

Our commitment to site compliance, health, safety, and efficient project delivery is supported by two key digital tools: Procore and innDex.



Procore serves as our integrated platform for managing all project phases, from preconstruction through close-out. This collaborative solution drives intelligent risk management, streamlines communication, and ensures we meet deadlines and budgets while providing full project visibility at every stage.

Complementing Procore, innDex functions as our end-to-end workforce management platform, enhancing productivity by enabling workers to arrive on site pre-enrolled, familiar with the project, and ready for briefing. innDex also fosters real-time communication across teams and supports our sustainability goals by allowing us to eliminate paper in all site operations. Together, Procore and innDex enhance our ability to deliver safe, compliant, and sustainable projects.



SITE ACCESS CONTROL & SECURITY MANAGEMENT



PRE-INDUCTION ONLINE



CLEAR COMMUNICATION



IMPROVED HEALTH, SAFETY & QUALITY



TRANSPORT MANAGEMENT FOR EFFICIENT DELIVERIES



REAL TIME DASHBOARD & KPI REPORTS



SMART RECORD KEEPING & DIARIES



IMPROVE PRODUCTIVITY & OPTIMISE COSTS

ESG PRINCIPLES

Our ESG strategy & framework

We believe that Environmental, Social, and Governance (ESG) principles are crucial to developing resilient companies and assets that deliver long-term value for our people and our clients.

To this end we are committed to integrating ESG into our process and operating philosophy. We believe your workplace design project can present the potential to generate a range of positive ESG outcomes and our team can help our clients measure and assess workplace design decision making, material and furniture choices, drawing on ESG criteria to ensure we are using our workplace design as a force for good.

In pursuit of our ambitions and to create tangible, industry-driven targets, we have aligned with respected platforms and institutions within the industry. Further to this our obligation to follow UK regulations and government policies to ensure compliance and due diligence. This alignment guarantees that our objectives are clear, practical, and above all, contribute to meaningful global progress.

“Proud to align with global objectives that contribute to meaningful change”



CYRIL PARSONS
Chairman & Founder



**ROYAL INSTITUTE
OF BRITISH ARCHITECTS**

Aligned with RIBA's sustainable design principles, we incorporate low-impact, high-performance solutions into our projects to reduce environmental impact across the lifecycle of buildings.



**HELLIOS & SBTI: ESG ANALYSIS
AND TRANSPARENCY**

Working with Hellios, we use ESG performance evaluations to enhance transparency, strengthen supply chain responsibility, and gain deeper insights into our performance across all key ESG areas.



**UNITED NATIONS SUSTAINABLE
DEVELOPMENT GOALS INITIATIVE**

We align our ESG goals with the United Nations Sustainable Development Goals, ensuring our business practices contribute positively to economic, social, and environmental sustainability.



**UN SDG 17: SMART GOALS
TO DRIVE CHANGE**

Our strategy supports global partnerships to achieve SDG 17, focusing on collaboration with stakeholders to drive sustainable change and meet international development objectives.



**PAS 2060: CARBON NEUTRALITY
CERTIFICATION**

We are PAS 2060 certified for carbon neutrality, implementing rigorous measures to reduce and offset carbon emissions, demonstrating our commitment to achieving net-zero operations.



**ISO 14001, CHAS, SAFECONTRACTOR
AND CONSTRUCTIONLINE**

Our adherence to industry accreditations ensures our environmental & governance management systems are robust, minimising ecological impact whilst meeting legal and regulatory requirements across all operations.

79.5

ENVIRONMENTAL

SOCIAL

GOVERNANCE

71.2
Top 30%*

77.2
Top 15%*

91.5
Top 1%*

* Compared to similar sized companies across our industry

* Compared to similar sized companies across our industry

As we advance on our ESG journey, we remain dedicated to maintaining transparency in our reporting, allowing our stakeholders to track our progress and witness the tangible impacts of our ESG commitments.



“Our score places us in the top 35% of our industry, reflecting strong business practices and ongoing improvement.”



SAJID FIAZ
Compliance Manager



OUR CLIENTS

Long-term client & supplier relationships

We’re both local and European, giving you in-depth expertise of your marketplace as well as the ability to take your business into new territories. 74% of our clients regularly entrust us to deliver projects on a long-term trust basis or framework partnership.

Thanks to our joined-up approach and the strength of our subcontractor base we can deliver consistent results in multiple locations, drawing on the best talent from strategy to design to delivery.

MECHANICAL

Aura
Conditioned Environments
Phares

ELECTRICAL

Secure Systems
RSR
Sovereign

BUILD

Wt Interiors
Ocean
Idd Contracts

FLOORING

Clarks Flooring
Commercial Flooring
Flortec

JOINERY

Paragon Joinery
Concept Manufacturing
Sbs Joinery

FURNITURE

Herman Miller
Senator
Narbutas
Humanscale
Boss Design
Naughtone
Frovi
Table Place Chairs
Colebrook Bosson Saunders
Ocee
Norr11

74%

of our clients regularly entrust us to deliver projects on a long-term trust basis or framework partnership.

GE Capital
5 projects

Bristol
Leeds
London

Manchester
Uxbridge

Aegon Capital
6 projects

Birmingham x2
Guildford
Sheffield x2

Slough

Insight Direct
8 projects

Frankfurt
Manchester
Madrid
Munich

Paris
Sheffield
Uxbridge x 2

Bibby Financial
10 projects

Banbury x2
Basingstoke
Birmingham

Brentford
Leeds
Leicester

Manchester
Redhill
Slough

RSM
3 projects

Edinburgh
Leicester
Nottingham

Compass
3 projects

Chertsey
London
Uxbridge x2

OUR CLIENTS

Just some of our happy clients

Associations & Charities

CAYSH
Croydon Churches Housing Association Ltd
English Language Centre
Family Mosaic
Grand Union Housing
Guinness Trust
Henry Smith Charity
Institute Of Cancer Research
Masonic Charitable Foundation
Mount Green Housing Association Ltd
Nacro
One Housing Group
Peabody Trust
Penrith Building Society
Raven Housing Trust
Royal College Of General Practitioners
Royal Masonic Trust
Saxon Weald
Servite Houses
SOHA Housing Ltd
South London YMCA
St Mungo Community Housing Association Ltd
The London Bullion Market Association
The Pace Centre
The Samaritans
Wellcome Trust

Banking & Financial

Advent Europe Ltd
ANZ
APAM Ltd
Argo Capital
Management Ltd
Armstrong Watson
Bank Indonesia
BDO Services Ltd
Beazley Group
Bibby Financial Services
Blue Fin Insurance
Services Ltd
Bottomline Technologies
Direct Life & Pension Services Ltd
European Wealth
Family Investments
(One Family)
FI Serve (Europe) Ltd
Fiscal Engineers Ltd
GE Capital
Hazell Carr Plc.

ING Lease UK Ltd
Investec Asset Finance Plc.
ISAM Funds (UK) Ltd
Lonhro
Maitland
Man Financial
Maurice Investments
Menzies Chartered Accountants
NLP Finance Management
Nyman Libson Paul
OneFamily
Pictet Investment
Company Ltd
PKF Cooper Parry
Plan Insurance
Pulse Cashflow Finance Ltd
RSM - Edinburgh
Siemens Financial
Services Ltd
St James Place UK Plc
Tax Free Worldwide UK Ltd
Total Pension Fund UK Ltd
Visa Europe
World First UK Ltd

Consumer goods

Arinc Europe
Ascent Media Group Ltd
Barfoots Of Botley
Compass
Dentsply Ltd
DFS
Ecover
Esterline\Racal Acoustics
Greene King
Groupe Seb
Hermes
Hidden Hearing
Hit Entertainments Ltd
Honda UK Ltd
Inspired Gaming
Lounge Underwear
Manitowoc Food Service
Mattel UK Ltd
Meiko UK Ltd
Mibelle
Millenium Madejski Hotel
Moss Bros Group Plc.
Mothercare UK Ltd
Muller Martini Ltd
Not Just Cleaning Ltd
Pentland Group
People Against Dirty
People Against Dirty (PAD)
Plantronics
Portmeirion Group UK Ltd

Samsonite UK
Ted Baker
The Quantum
Beauty Company
Top Up TV Europe Ltd
Travelax
Twinings
Vision Direct
Vivendi Games
Weight Watchers (UK) Ltd

Energy & Utilities

Anadarko Algeria
Company LLC
Anglian Water
AVE
BHP Billiton
International Services
BP
Energy Solutions EU
Services Ltd
Hyder Consulting
IFM Electronic
Imtech Meica Ltd
Nexcel
Paradigm
Subsea 7 Ltd

Legal

SSAH
Blandy and Blandy
Blaser Mills
Boyes Turner
Clarks Solicitors
DAS Legal Expenses Insurance
Workplace
DKLM
Field Fisher Waterhouse LLP
Freemans Solicitors
Hamlins Llp
Keoghs
Marks & Clerk LLP
Norton Rose Fulbright
Page White & Farrer
Paris Smith & Randall
Phillips Solicitors
Shoosmiths Services Ltd
Wheelers Solicitors

Leisure & Travel

Aim Aviation
Altour
Carnival Plc
Derby Museums
DHL Express
Docklands Light Railway Ltd
Easyjet
Fitness First
Hertz Ltd
Jupiter Hotels
Kuoni UK
Mike Burton Group
Piaggio Ltd
Premier League
Programme Master Ltd
Provecta Car Plan
Rockwell Collins (Arinc)
Skyscanner
Tag Aviation
Taylor Made
The Travel Network Group
Titan Airways
UTi Worldwide UK Ltd

Manufacturing and Industrial

Alcon Eyecare
Arjo Wiggins Fine Papers Ltd
Ceramex
Dewhurst Plc.
DiscoverIE
Hydro Systems
Oqema Ltd
Rockwell Collins UK
V12 Footwear
Vtech
Wigston Paper & Board

Marketing & Media

23Red
All Of Us
Aquent
Arnold KLP
CBS Outdoor
Corporate Television Networks (CTN)
Direct Marketing
Association (DMA)
DLKW Lowe
DRAFTFCB
Exterion Media UK Ltd
ForwardPMX
Halesway
Huge
Immediate Future

Inferno
Interpublic GIS (UK) Ltd
IPG Media Brands Ltd
Lowe & Partners
Worldwide Ltd
M & C Saatchi
McCann-Erickson
Ruder Finn UK Ltd
Telegraph Media Group
Tempero
The Big Group Ltd
Two Four Group Ltd
Volume
Y&R London

Pharma & Healthcare

Britannia Pharmaceuticals
Cognizant Zenith
Diagnostics 360
Exscientia - Schrödinger
Indivior
Institute of
Biomedical Science
Johnson Matthey
Technology Centre
Mirada Medical
Oxford BioMedica Plc
PRA International (P R A)
Raman Pharma
ResMed
Schering - Plough Ltd
Steris Ltd
UCL Partners

Professional Services

Absolute Software
Accelerate Places
Acuity Management Solutions Ltd
Advantage Smollan
Aegis Defence Services
Blackhawk Network Europe
Blue Light Card Ltd
Bluesource Information
BMT
BrandView
Bridgethorne
British Chambers
of Commerce
Bureau Van Dijk
CEDC
Compass Group PLC
Corporate Project Solutions
CSC
Cult Wines Ltd
Dalkia Plc.
Edexcel
Elexon
Ember Services
Eoffice
Expense Reduction Analysts
Forsyth Barnes
GCS Recruitment
Hanson Wade LLP
Hermes
Hill McGlynn
Recruitment Solutions
I F F Research
IDOX GROUP
Imtech Meica

Inner Range
Intelligent Environments
IPA Global Ltd
IPS Group
Jenkins
Johnson Controls Ltd
Kcare Nursing Agency
Lightfoot Solutions Ltd
Lightspeed Research (GMI)
Made Simple Group
Manchester
International Festival
MITIE Technical Facilities
Management Ltd
Moor Park Capital Partners
Natilik
NEC Group
Nominet UK
Ofcom (Office Of
Communications)
P Cubed
Postshift
Pyramid
Quantum Design
Randstad Group
Recreation Group Plc.
Research Now
RIBA Enterprises Ltd
RM Education
ROC Search
S F Recruitment Ltd
Sage Publications Ltd
Salary Finance
Sandberg Translations
Spencer Ogden
SPX Plenty
Star Lizard Consulting Ltd
Star Lizard Consulting Ltd
System Concepts
Tele Atlas UK Ltd
Thales E-Security
The Oxford Group
UKBIC
Ultima Business Solutions Ltd
Utility Warehouse
Wiley Ltd
Work Directions
Youview TV

Property & Coworking

Aegon Asset Management
Arcadis LLP
BB & J
Berkeley Homes
Cala Group Ltd
Campbell Gordon
CBRE
Cheval Properties Ltd
CLS Holdings
Conquip
Ergo Real Estate
FI Real Estate
Forthright Property
Golder Associates UK Ltd
Intu
Kitt
Lambert Smith Hampton
Land Securities
Meet In Place
Picton Capital
Regus UK

Ringway Jacobs
Scale Space
Speller Metcalf
St James
Worklife
Workman LLP

Public sector & Education
AAIB
CfBT
Chichester District Council
Child'S Time Ltd
College of Law
English Heritage
General Dental Council
Herts Urgent Care HQ
Historic England
HMP Prison Service
Leicester City Council
London School Of Economics
Medical Defence Union
National Savings & Investments
NHS Berkshire Trust
NHS Solutions For Public Health
NHS Trust
Ofcom
Reading Jail (Berkshire
West PCT)
Refugee Legal Centre
Solutions for Public Health

Technology

APC
Barracuda Networks Ltd
Ben-Q
Business Collaborator
Christie Digital
Click Software
Cloudthing
Dahua Technology
EMARSYS
Enghouse Interactive
Exclusive Networks
Fiscal Technologies
Flexera Software Ltd
Foundation SP LTD
Gladstone MRM
GT-T EMEA
Halma Plc.
Hemmersbach Holdings
Housing Partners
Huawei Technologies (UK) Co
Ltd
Hyland Software
Insight Direct
Intel
Intermec Technologies
Isotropic systems
Jive Software
Kronos Systems Ltd
Llamasoft
LogRhythm
Marlowe Plc
Micron
Moogsoft
National Instruments
Corporation (UK) Ltd
Navex Global
Open Text UK Ltd
Oracle GB

Pacific Computers
PFU
Polycom
Red Commerce
Redwood Technologies Ltd
Reply Ltd
Sanderson Multi-Channel
Solutions Ltd
Schroff UK Ltd
Snow Software
Sondrel Ltd
Techex
Telesoft Technologies
The Open Group
Toshiba Electronics
Europe GMBH
Vigo Software
Virtusa UK Ltd
VMC Consulting
Wyse Technology (UK) Ltd

Telecommunications

42 Group Ltd
China Telecom (Europe) Ltd
Cornerstone
Telecommunications
Infrastructure
First Point Group
Global Telecom & Technology
Logicalis UK Ltd
Mitel
Motorola
Proximity
Communications Plc.
Red Knee
Shoretel UK Ltd
Tata Communications UK Ltd
TealiumLogRhythm
Marlowe Plc
Micron
Moogsoft
National Instruments
Corporation (UK) Ltd
Navex Global
Open Text UK Ltd
Oracle GB
Pacific Computers
PFU
Polycom
Red Commerce
Redwood Technologies Ltd
Reply Ltd
Sanderson Multi-Channel
Solutions Ltd
Schroff UK Ltd
Snow Software
Sondrel Ltd
Techex
Telesoft Technologies
The Open Group
Toshiba Electronics
Europe GMBH
Vigo Software
Virtusa UK Ltd
VMC Consulting
Wyse Technology (UK) Ltd





READING

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LONDON

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2 Sheraton Street
London W1F 8BH
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BIRMINGHAM

Courtyard 5
Coleshill Manor Office Campus
Birmingham B46 1DL
Tel: 0121 312 1045

MANCHESTER

30 Brown Street
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Manchester M2 1DH
Tel: 0161 470 7017